

## Get the Best of Both Worlds

### Business-class Wi-Fi at an economy-class price.

### Buy 3 Access Points, Get 2 Free.

Don't let your customers compromise their Wi-Fi. Give them Aruba business-class, non-stop Wi-Fi at an economy-class price. For a limited time, end users can buy 3 Aruba Instant access points and get 2 free. Add on Aruba Central cloud management for \$30/year and they will have a Wi-Fi solution that is fast and reliable.



#### CUSTOMER OFFER

- End users can buy 3 Aruba Instant access points and get 2 free.
- Maximum 50 units per customer - includes up to 20 Free Units.
- PLUS! Option to purchase 1 Yr Aruba Central Cloud Management License w/2 tokens for ONLY \$30.
- Offer is valid for customers in the US Only.

#### OFFER ELIGIBILITY

- Effective November 1, 2018 through January 31, 2019 or while supplies last.

#### PARTNER OFFER

- Aruba Partner Ready for Networking Program Partners can purchase qty 3 eligible access points using their PR4N Program Discount with Deal Registration.
  - Proximity, Non-Authorized partners receive up to 38% Off MSRP on eligible access points using Top Value Promo Big Deal# 96224259.
  - 2 free access points require all partners to use Aruba Big Deal ID# 96220467.
- Option to purchase 1 Yr Aruba Central Cloud Management License w/2 free tokens using the same Big Deal ID# 96220467.
- Available to Authorized and Proximity Partners in the US only while supplies last.

#### ELIGIBLE PRODUCTS:

US Part Number	Description
JY695A	Aruba AP-203H (US) Unified AP
JX955A	Aruba IAP-207 (US) Instant 2x2:2 11ac AP
JZ321A	Aruba AP-303 (US) Unified AP
JY680A	Aruba AP-303H (US) Unified AP
JX940A	Aruba IAP-304 (US) Instant 2x/3x 11ac AP
JX946A	Aruba IAP-305 (US) Instant 2x/3x 11ac AP
JW807A	Aruba IAP-314 (US) Instant 2x/4x 11ac AP
JW813A	Aruba IAP-315 (US) Instant 2x/4x 11ac AP
JX967A	Aruba AP-365 (US) Outdoor AP
JX974A	Aruba AP-367 (US) Outdoor AP
Central Part Numbers	Description
JY925AAE	Aruba Central DM 1 Token 1y Sub E-STU
JY928AAE x 2	Aruba Central Svc 1 Token 1y Sub E-STU (2 tokens Free with JY925AAE)

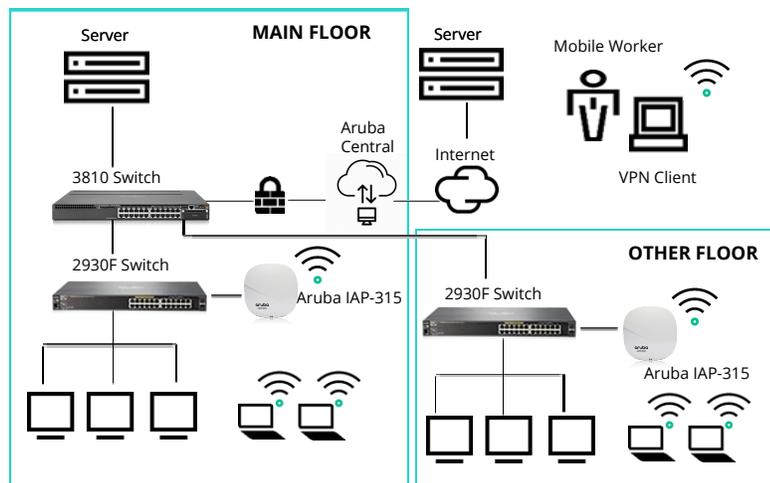
#### TERMS AND CONDITIONS

- The Aruba Buy 3, Get 2 Free Promotion permits a maximum of fifty (50) HPE Aruba IAPs per end-user customer. The result is a maximum of twenty (20) free units when a total of fifty (50) eligible IAPs are purchased/sold to one end-user customer.
- Customers have the option to purchase a one (1) year Aruba Central Cloud Management license with two tokens for \$30.00 (purchase pt# JY925AAE and get qty (2) JY928AAE free). A maximum number of license bundles for purchase per end-user customer is fifty (50). Does not require purchase of access points.
- Accessories like mounting kits and antennas are excluded from this promotion.
- Offer cannot be combined with special pricing, or any other HPE or Aruba promotion, or with E-Rate deals.
- This promotion is NOT available through HPE Source.
- Aruba and HPE reserves the right to terminate, alter, or modify these terms and conditions at any time.

## Aruba Instant Solution:

- Affordable** - No external controllers or licensing required
- Intuitive** - WLAN setup takes 30 seconds on a wizard
- Scalable** - Easily converted to a controller based solution w/switches
- Manageable** - Can be managed in the via Web GUI, Aruba Central Cloud Mgt, or On Prem
- Secure** - Enterprise grade security with guest network protection

## ARUBA INSTANT ARCHITECTURE EXAMPLE:



## ARUBA OFFERS END USER 36-MONTH 0% EXTENDABLE FINANCING THROUGH HPE FINANCIAL SERVICES

- 36 months 0% extendable financing on Aruba and HPE OfficeConnect Products
- Flexible end of term options:
  - Return and refresh the equipment
  - Reduced rate extensions for either 12 or 24 months
  - Purchase at 10% of the original hardware cost
  - Qualifying transactions between \$1,000 and \$175,000 USD
  - Offer expires 04/30/2019
  - Can be combined with other Aruba Promotions

## ARUBA RESELLER SPIFFS AVAILABLE VIA HPE'S ENGAGE AND GROW PROGRAM!

Model	Eligible SKUs	Points
1820 Switch Series	J9983A, J9984A	20
1920S Switch Series	JL380A, JL382A, JL383A, JL384A, JL385A, JL386A	25
1950 Switch Series	JG960A, JG961A, JG962A, JG962A, JH295A	25
2530 Switch Series	J9772A, J9773A, J9774A	25
2540 Switch Series	JL356A, JL357A	35
2930F Switch Series	JL253A, JL254A, JL255A, JL256A, JL261A, JL262A	45
2930M Switch Series	JL320A, JL322A	45
3810M Switch Series	JL071A, JL072A, JL073A, JL074A	75
IAP 207	JX955A	20*
300 Series Aruba IAPs	JX940A, JX946A, JW807A, JW813A	25*
Unified APs 303, 303H	JZ321A, JY680A	25*
Outdoor APs 365, 367	JX967A, JX974A	25*
Controllers 7000 series	JX928A, JW683A, JW679A	30**
Aruba Central	JY925AAE, JY926AAE, JY927AAE	3*

Effective dates 11/1/18 thru 1/31/19; For details visit [www.hpeengageandgrow.com](http://www.hpeengageandgrow.com)

\*200 unit claim cap per invoice \*\*5 unit claim cap per invoice